## (2016 batch onwards)



## St Aloysius College (Autonomous)

## Mangaluru

B.A./B.Sc./B.Com./B.B.A/B.C.A Semester II - Degree Examination<br>April-2018<br>ENGLISH<br>Max Marks: 100

Time: $\mathbf{3}$ hrs.

## PROSE

I Answer the following in a word, phrase, or sentence each.

1. What irritated the author Jerome when he started packing?
2. Who wrote the poem "She walks in beauty"?
3. Why was the plan of Space Regatta Consortium not implemented?
4. What, according to Murthy is the corner stone of self-knowledge?
5. What is Fatal to a plant as to a man, in the opinion of Bose?

II Answer any FIVE of the following in about $\mathbf{8 0}$ words each.

1. How is light pollution a biological nuisance?
2. How did Harris and George make packing exciting?
3. Can you call Narayan Murthy a visionary? Why?
4. What is the difference between "fixed mind set" and "growth mind set"?
5. Explain the stanza quoted from "She walks in beauty" in the context of "Light Pollution".
6. How does Aldous Huxley explain the agony of plants?
7. Explain the personal life journey of Mr. Murthy.

## POETRY

| $\begin{gathered} \text { STALOYSIUS COLLEGE } \\ \text { L E FA A Y Y } \\ \text { MMNGH:ORN . } 775003 \end{gathered}$ |
| :---: |
|  |  |

III Annotate any TWO of the following in about $\mathbf{8 0}$ words each.

1. Only the worm, colonel of Carrion, cries:
"Waste no compassion on these separate dead!"
Statistics justify and scholars seize.
The salients of colonial policy.
What is that to the white child hacked in bed?
To savages, expendable as Jews?
2. There is no shape more terrible than this -

More tongued with censure of the world's blind greed.
More filled with signs and portents for the soul.
More fraught with menace to the Universe.
3. We slowly drove - He knew no haste

And I had put away
My labor and my leisure too,
For his civility.

1. Why does Maya Angelou list a number of myths and legends in the poem Africa?
2. What are the three phases described in the poem "A Far cry from Africa"? Explain,
3. How does Markham present the degraded condition of man in the poem "The Man with a Hoe"?
4. What is the speaker's attitude towards death in the poem "Because I could not stop for death"?

## SHORT STORY

V Answer any THREE of the following in about 100 words each. (5x3=15)

1. Write a note on Appa-Mam's family.
2. Why do you think Appa-Mam was called names by people in his family? Explain.
3. What did Ivan think of his poor relatives?
4. How does Ivan visualize himself in early and late autumn?

## GRAMMAR AND VOCABULARY

1. Rewrite the following sentences according to the instructions
( $1 \times 5=5$ ) given in brackets.
2. He was an eminent scientist. He was also a famous author.
(Combine the two sentences using "Besides")
3. He is good dancer. He is also a good painter.
(Combine using "not only...but also")
4. This book is so boring that I cannot read it.
(Use "too - to")
5. Kishore does not own a car. Vasu also doesn't have one.
(Combine using "neither ... nor")
6. Vijay said, "Thank you for your advice Sudeep. I feel greatly relieved".
(write in Reported speech)
7. Fill in the blanks with appropriate phrasal verbs.
8. The plane is about to $\qquad$ (take up, take off)
9. The racing car $\qquad$ after it crashed into the fence.
(blew off, blew up)
10. Please $\qquad$ your room before you go outside.
(clean out, clean up)
11. Please $\qquad$ before I transfer your call to the sales department.
(hold out, hold on)
12. We are going to $\qquad$ the price of cereals today. (look into, look upon)
13. Correct the errors in the following sentences.
14. The train was being late by four hours yesterday.
15. My sister is older to me by six years.
16. A teacher takes pride of his students' successes.
17. If I am you, I would stop talking to her.
18. The branch struck him hard and lay him unconscious.

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## 4. Read the following passage and answer the questions given below.

A European study revealed that $100 \%$ fruit and vegetable juices are as effective as their whole fruit or vegetable counter parts in reducing risk factors related to certain diseases. The conclusion is the result of the study designed to question traditional thinking that $100 \%$ juices play a less significant role in reducing risk factors for both cancer and cardio-vascular disease than whole fruits vegetables.

Juices are comparable in their ability to reduce risk vis-à-vis their whole fruit or vegetable counterparts, according to several researchers in the United Kingdom who conducted the literature review. These researchers analysed a variety of studies that looked at risk reduction attributed to the effects of both fibre and anti-oxidants. As a result they determined that the positive impact fruits and vegetables offer come not from the fibre but also from the whole fruit and vegetables.

The researchers added that the positioning of juices as being nutritionally inferior to whole fruits and vegetables in relationship to chronic disease development is "unjustified" and the policies that suggest otherwise about fruit and vegetable juices should be re-examined.

1. A person who studies a subject methodically to discover facts.
(Choose a right word from the passage)
2. What is the outcome of European study regarding fruit and vegetable

## Juices?

3. What is the outcome of U.K researcher's studies on various literature
review conducted in this area?
4. You are elected as the Secretary of Debating Association of your college and you are expected to address its members during the inauguration of the association. Give a brief self-introduction on this occasion and welcome them giving the aims and objectives of the association.

## 6. Give one word substitutes for the following. Choose the appropriate answers from words given in parenthesis. <br> 1. The European colonizers imagined native Carribeans as eating human flesh. <br> 2. The students laughed quietly at the silly mistakes made by the English teacher. <br> 3. The classroom was in a total state of confusion. <br> 4. He took some time to think deeply over the matter. <br> 5. The Maths teacher became rigid with anger. <br> 

 (bristling, chaos, cannibal, mull, chuckle, flesh eater, cry)$\square$

## St Aloysius College (Autonomous) Mangaluru

## B.A./B.Com./B.B.A./B.Sc./B.C.A. Semester II - Degree Examination <br> April - 2018

HINDI
Time: $\mathbf{3}$ hrs.
Max Marks: 100
अ) एक वाक्य में उत्तर लिखिए -

1. क्रिया की परिभाषा लिखिए।
2. माँ बच्चों को खाना पका रही है। (दिकर्मक क्रिया को पहचानिए)
3. अनुकरणवाचक क्रिया किसे कहते हैं ?
4. हैंसना ; इसका प्रथम प्रेरणार्थक शब्द $\qquad$ 1
5. रमेश नाटक खेलता है। (कर्मवाच्य में बदलिए)
6. नानी ने कहानी सुनायी होगी। $\qquad$ भूतकाल के लिए उदाहरण है।
आ) किन्हीं दो प्रश्नों का उत्तर लिखिए -
7. कर्म के कारण क्रिया के कितने भेद है ? परिभाषा लिखकर भेदों को उदाहरण साहित समझाइए।
8. भूतकाल किसे कहते हैं ? किन्हीं पाँच भेदों को उदाहरण सहित लिखिए।
9. बनावट के कारण क्रिया के कितने भेद हैं ? प्रेरणर्थक क्रिया बनाने के मुख्य नियमों को उदाहरण सहित स्पष्ट कीजिए।
II अ) एक वाक्य में उत्तर लिखिए -
10. मूल क्रिया-विशेषण अव्यय किसे कहते हैं ?

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## L!BRARY

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2. प्रयोग के विचार से क्रिया विशेषण अव्यय के कितने प्रकार होते हैं ?
3. उसके $\qquad$ मैं कुछ नहीं कर पाऊँगा। (रिक्त स्थान की पूर्ति उचित सम्बंधबोधक अव्यय से कीजिए)
4. $\qquad$ ! तुमने वंश का नाम उज्जवल कर दिया। (विस्मयादिबोधक अव्यय का
प्रयोग कीजिए )
5. संयोजक अव्यय किसे कहते हैं ?
6. परिमाणवाचक क्रियाविशेषण के लिए एक उदाहरण दीजिए।

आ) किन्हीं दो प्रश्नों का उत्तर लिखिए -

1. सम्बंधबोधक अव्यय किसे कहते हैं ? भेदों को सोदाहरण समझाइए।
2. प्रयोग के विचार से क्रिया विशेषण अव्यय के भेदों को उदाहरण सहित लिखिए।
3. विस्मयादि बोधक अव्यय किसे कहते हैं ? उसके प्रकारों को उदाहरण सहित स्पष्ट कीजिए।

III अ) एक वाक्य में उत्तर लिखिए -

1. कबीर किसे अपने पास रखने की बात कर रहे हैं ?
2. कृष्ण को मारने के लिए कंस ने किसे भेजा था ?
3. बिहारी किसे अपनी संपात्ति मानते हैं ?
4. रहीम ने किसे बांवरी कहा है ?
5. राम ने किससे नाव माँगी थी ?
6. मीराबाई को मारने के लिए किसने विष का प्याला भेजा था ?

आ) किसी एक पर टिप्पणी लिखिए -

1. रहीम।
2. सूरदास।
3. तुलसीदास ।

इ) किसी एक की संदर्भ सहित व्याख्या कीजिए -

1. यह रहीम निज संग लै, जनमत जगत न कोय ।

बैर, प्रित, अभ्यास जस, होत-होत ही होय ॥
2. सुन केवट के बयन, प्रेम लपेटे अटपटे ।

विहैसे करुना-अयन, चितै जानकी-लपन तन ॥

ई) किसी एक प्रश्न का उत्तर लिखिए -

1. कबीरदास के दोहों का सार लिखकर उनके विचारों पर प्रकाश डालिए।
2. मीराबाई का जीवन कृष्ण की भक्ति के लिए समर्पित है। स्पष्ट कीजिए।

IV अ) एक वाक्य में उत्तर लिखिए -

1. झॉसी दुर्ग पर किसने अपना झण्डा फहराया था ?
2. गौतम ऋपि ने अहल्या को क्या अभिशाप दिया था ?
3. नाश का त्योहर कविता के रचयिता कौन है ?
4. कवि नरेन्द्र शर्मा निर्जीव शून्य़ खासों में क्या फूँक देना चाहते हैं ?
5. बन्चन के अनुसार कविता का प्याला भरनेवाला कौन है ?
6. प्रलय के प्रवाह को हिमगिरी के उत्तुंग शिखर पर बैठकर कौन देख रहा था ?

आ) किसी एक पर टिप्पणी लिखिए -

1. नरेन्द्र शर्मा।
2. हरिवंशराय बच्चन।

इ) किसी एक की संदर्भ सहित व्याख्या कीजिए -

1. पतन की महिमा सजग, सुन्दर लपकती जा रही है, एक अनहोनी कहानी-सी टपकती जा रही है।
2. कर प्रकाश बन्दी दीपक में

तम में तुमने किया उजाला, जैसे वन को, वैसे मन को
फिर ईशवर भी खोज निकाला, सृजनहार के सृजनहार तुम, तुम ही प्रतिपालक, बन्दी।

ई) किसी एक प्रश्न का उत्तर लिखिए -

1. पाषाणी कविता का सार लिखिए।
2. 'झाँसी की रानी कविता में कवयित्री ने देश भक्ति की क्रांति का सिंहनाद करती लक्ष्मीबाई का वर्णन किस प्रकार किया है ? स्पष्ट कीजिए।

## （2015 batch onwards）

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II : గద్ళ పెబంథగట



 ఎనో.గాయుక్రియుచర జ్రబంఛద ఓన్నఆయుల్లి ఎవరి


2. Бాజబ్బర মాఛనేయి బగ్గా బరాయిర






III : నాటళ




3×2=06

1. బూむుల
2. జిణఐచత్త
3. 저

4. బ. నడ్దిలిగయ్ము రంబాటు ఆవర రాప్రనాము యీవుదు?
5. 'బూజుబల ఎజయు' నాటహశ్్మె ఆళరవాద గुంథ యూపుదు?
6. భరతస ఆజంఠ0రే్ర ఠారణణాదుడు యూపుదు?
7. షిలఁచరర నడుపి యుద్ధ భాeత ఎందపరు యూరు?

## 






1. ఆ๘ంగలా ఎందరేలు?



## ADDITIONAL ENGLISH

Time: $\mathbf{3}$ hrs.
Max Marks: $\mathbf{1 0 0}$

## UNIT - I

I Answer any TWO of the following questions in about 200-250 words each:

1. Explore themes of a sympathetic portrayal of tradition and a critique of modernity in the short story 'The Sky and the Cat'.
2. Compare and contrast the characters of Krishnamurthy and Govindan Nair.
3. Sketch the character of Kubra.
UNIT - II

II A Answer the following questions:

1. Name the figure of speech used in these words 'Dark bullet, Missile, Grieving Arrow' from 'Ode to a Large Tuna in the Market'.
2. I saw you dead/a deceased $\qquad$ -/of my own ocean..... Fill in the blank with the actual word used in 'Ode to a Large Tuna in the Market'.
3. Mention the four birds used in the poem 'The season of Phantasmal Peace'.
4. What is an oxymoron and mention any two oxymorons from the poem, 'The season of Phantasmal Peace'?
5. Which word is now 'obsolete' according to Meena Kandasamy?

B Answer any THREE of the following questions in about 200-250 words each:

1. How does Keki $N$ Daruwala personify Indian English in the poem 'The Mistress'?
2. What are the agnostic elements used in the poem 'The Gods Wake Up'?
3. Explicate the poem 'Ode to a Large Tuna in the Market' with special emphasis on the literary devices used in it.
4. Explain the importance of the last words "it lasted long" from the poem 'The Season of Phantasmal Peace'.
C Answer any ONE of the following questions in about 300-350 words each:
5. Walcott considers 'The Season of Phantasmal Peace' as "the equivalent of prayer, a vision of peace that must be heard continually." Justify.
6. How does Keki Daruwala show his dissatisfaction in the present status and condition of Indian English and also accept it as the medium of his expression in the poem 'The Mistress'?

Contd... 2

## III A Answer the following questions:

1. Whom does Algernon think should set an example for the upper class?
2. Where has Cecily recorded her engagement to Algernon 'Ernest'?
3. Who is Jack's real mother?
4. What is Jack's birth name?
5. How did Miss Prism recognize the handbag?
6. Jack makes up a story about his brother Ernest dying in
7. When does Lady Bracknell start liking Cecily?
8. Who lost Jack when he was a baby?
9. What two things, according to Aunt Augusta, are not the same and rarely go together?
10. On what grounds does Jack Worthing, Cecily's guardian, refuse to allow Cecily and Algernon's engagement?
B Explain the context of any TWO of the following quotations in about 200-250 words ( $2 \times 5=10$ )
11. Yes. But why does your aunt call you her uncle? 'From little Cecily, with her fondest love to her dear Uncle Jack.' There is no objection, I admit, to an aunt being a small aunt, but why an aunt, no matter what her size may be, should call her own nephew her uncle, I can't quite make out. Besides, your name isn't Jack at all; it is Ernest.
12. Lady Bracknell, I admit with shame that I do not know. I only wish I did. The plain facts of the case are these. On the morning of the day you mention, a day that is for ever branded on my memory, I prepared as usual to take the baby out in its perambulator.
13. So I know my constitution can stand it. If you are not quite sure about your ever having been christened, I must say I think it rather dangerous your venturing on it now. It might make you very unwell. You can hardly have forgotten that someone very closely connected with you was very nearly carried off this week in Paris by a severe chill.
C Sketch the character of any TWO of the following in about 200-250 words:
14. Algernon Moncrieff
15. Gwendolen Fairfax
16. Lady Bracknell

D Answer any ONE of the following question in about 300-400 words each:

1. How is the gulf between the upper, middle and lower classes represented in the play 'Importance of being Earnest'?
2. Explain the pun in the title. Who is being Earnest in this play? Do Gwendolen and Cecily prefer having husbands named Ernest to having earnest husbands?

Contd... 3

Page No. 3

## IV $A$ <br> Read the following comprehension passage and answer the questions <br> ( $5 \times 1=5$ )

Experiments are sometimes made by experts to find out how many errors people make in their statements. Here is one experiment which was tried. Some students at a university were shown on a screen a picture of a bullight. They were then asked to write a short account of what they had seen. When this was finished, they were told to put a number on every statement made. 1. If they were fairly sure about it and 2. If they were prepared to swear to the statement on oath. Every student had at least ten percent error in the statements he was prepared to swear on oath and considerably more than ten percent in the other group. Here, for example, was one mistake. A student saw the bull had its tongue out. Yet when he was shown the picture again, he was that the bull's mouth was closed, but that, because its head turned to the side, the ear looked like the tongue. So whenever you are arguing with someone about a point, remember that there is quite a good chance that you are wrong, however, confident you feel about it.

1. What was the aim of the experiment tried at the university?
2. What were the students shown on the screen?
3. What were they asked to do when it was shown?
4. What was the extent of errors in their statements?

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- Library

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5. One student made a mistake in regard to the position of the bull's $\qquad$ Complete this sentence with the correct alternative:
a) head
b) tongue
c) mouth
d) ear

B The line graph below shows Sam's weight from January to May. Summarise the information in the chart by selecting and reporting the (5 marks) main features.


C Write a short story on the following topic
The pretty girl next door
D Prepare an MC's draft for sports day.

\author{

## Mangaluru

 <br> B.A./B.Sc. /B.Com./B.B.A/B.C.A Semester II - Degree Examination <br> April - 2018 <br> FRENCH}

Max Marks: 100

## 1. Choisissez entre l'imparfait et le passé composé

Superman Robert ( travaillait, a travaillé ) à Service Canada. Il ( aimait, a aimé ) son travail, mais il v ( avait, a eu) un problème. Robert (étalt, a été) amoureux d'une collègue de travail qui $s^{\prime}$ (appelait, est appelée) Nathalle. Elle (ne savait pas, n'a pas su ) que Robert (existait, a existé ).

Un jour, Robert ( écrivalt, a écrit ) dans son bureau quand tout à coup il y (avalt, a eu ) une explosion dans la rue. $C^{\prime}$ (était, a été ) une mission pour Supermanl Robert ( entrait, est entré ) dans une cabine téléphonique. Il ( ne savait pas, n'a pas su ) que Nathalie ( le regardait, I' a regardé ). Il ( changeait, a changé ) de vêtements et tout de suite il ( devenait, est devenu ) Supermanl A ce moment, Nathalie ( savait, a su ) le secret de Robert, et elle (tombait, est tombée ) amoureuse de lui.

## II. Lisez et répondez

JEANNE D' ARC.
$\left[\begin{array}{c}\text { STALOYSIUS COLLEGE } \\ \text { L i \& R AR Y } \\ \text { MANCALORE } 575 \text { OO3 }\end{array}\right] \quad \mathbf{1 0 x 1 = 1 0}$

Tout le monde autour de vous, connait le nom de Jeanne d'Arc. Qui est-elle ? Jeanne d'Arc est née à Domrémy, en Lorraine, le 6 Janvier 1412. Ses parents étaient paysans. Elle passa les premières années de sa vie à garder, aux champs, les moutons de son père. Il faut vous dire qu'à cette époque, notre pays, la France, était presque entièrement prisonnier des Anglais. La France étalt en guerre contre l'Angleterre depuis bientôt cent ans. Notre armée n'existait plus, nous n'avions pas de roi et les soldats pas de chef. C'est à treize ans que Jeanne crut pour la première fois entendre des voix. Que lui disaient ces voix ? Tout simplement, de chasser les Anglals hors de France et de faire couronner rol, à Reims, le dauphin Charles VII.

Elle revêt l'armure des chevaliers, monte à cheval et conduit ses maigres troupes vers la ville d'Orléans encerclée par une solide armée anglalse. 8 mal 1429 : elle a 17 ans. Jeanne, bien droite sur son cheval, son étendard au poing, donne aux Français un si beau courage qu'ils gagnent. Elle veut ensuite conduire Charles à Reims pour qu'il soit sacré Roi de France. A la tête de ses soldats, après de nombreuses batalles, elle réussit: le 17 juillet 1429 notre pays a de nouveau un rol: Charles VII. L'année sulvante, elle est faite prisonnière et vendue aux Anglais pour dix mille pièces d'or. Jeanne est conduite à Rouen et enfermée dans la prison du château. Elle est condamnée à être brûlée vive, comme une sorcière. Elle est morte le 30 mal 1431 , brôlée sur la place du Vieux Marché, à Rouen. Elle avait dix-neuf ans. Elle est morte, abandonnée de tous, de son Roi, de ses soldats, alors qu'elle avait sauvé la France. Mais, grâce à l'exemple qu'elle a donné, les Français reprennent courage et en quelques années, chassent les Anglais hors du pays.
a) Quel âge Jeanne d'Arc avait-elle quand elle était morte?
b) Quelle est sa date de naissance ?
c) Qui les français chassent-ils de France après la mort de Jeanne d'Arc ?
d) Comment va s'appeler le Rol de France?
e) Dans quel château rencontre-t-elle Charles VII ?
f) Comment est morte Jeanne d'Arc ?
g) Pour combien de pieces d'or, Jeanne est-elle vendue aux anglais ? .
h) Que veut faire Jeanne après avoir délivré Orléans ?
i) Qui essaye de délivrer Jeanne aux anglais?
j) A quelle date délivre-t-elle Orléans ?
III. répondez six questions au choix

1. L'école de demain, c'est quoi pour vous?
2. Parlez du système de travail en France.
3. Que pensez-vous du mot "interdiction". Quelles sont les interdictions nécéssaires pour bien vivre dans la société?
4. Que pensez-vous de la presse en générale? Est-ce que les presse sont fiables? Pourquoi?
5. Pourquoi faut-il apprendre une langue étrangère? Quells sont les avantages lors qu'on connaît une langue étrangère?
6. Quels sont vos opinions sur les fêtes sans frontiers? Pourquoi?
7. De quoi le chapitre 3 parle-t-il?

## IV. Ecrivez un dialogue au choix

1. Vous devez aller d'urgence dans une pharmacie. Vous garez votre voiture sur une place de stationnement interdit. Un policier arrive...... Ou
2. Votre ami(e) va un entretien pour trouver du travail. Vous lui donnez des conseils sur comment s'habiller, se présenter, comment parler etc.

## V. Ecrivez une lettre

1. Vous allez partir en France à Paris pour un program d'échange à l'Université René Descartes. Vous avez un correspondant s'appelle Pascal. Ecrivez-lui en donnant des informations vous concernant et concernant votre programme.

## (2014 Batch onwards)

$\square$ 28

## St Aloysius College (Autonomous)

Mangaluru
B.A./B.Sc./B.Com./B.B.A./B.C.A Semester II - Degree Examination

## April - 2018

MALAYALAM

## Time: 3 Hours

Max. Marks: 100
































Life goals are something that people themselves and work hard to active. These goals could be something you personally want to achieve in your career. Such as working your way up in a company to end up in a well paid job that you are happy in. Life goals can also be personal, where people set themselves the goal of buying a house , getting married and having a family. A further type of goal is an academic one. This could be the wish to gain a college degree or a masters. Life goals are personal to the individual who set them one person might see climbing the career ladder as more important than starting a family and getting married.
There is a debate as to whether people should actually set themselves life goals. Some people may find that the process effect on them as it provides something to work towards.

## St Aloysius College (Autonomous)

Mangaluru
B.B.A. Semester II - Degree Examination
April - 2018

## FINANCIAL ACCOUNTING - II

Time: 3 Hours
Max. Marks: 100

## SECTION - A

$(10 \times 2=20)$

1. Answer all the questions in $\mathbf{2}$ or $\mathbf{3}$ sentences each:
a) Give the meaning of account sales.
b) What do you mean by single entry system?
c) State any two reasons for charging depreciation.
d) Give the meaning of joint venture.
e) State the various methods of providing for depreciation.
f) How is consignment stock valued?
g) How do you treat normal loss and abnormal loss in consignment?
h) What is statement of affairs?
i) Give the meaning of delcredere commission.
j) What are non-recurring expenses?

SECTION - B
$(5 \times 7=35)$

## Answer any FIVE questions:

2. A manufacturing concern, whose books are closed on $31^{\text {st }}$ December, purchased machinery for $₹ 40,000$ on 1.1 .2013 . Additional machinery was purchased for ₹ 20,000 on 1.7.2014 and for ₹ 10,000 on 1.4.2015. Write up the Machinery account and depreciation account for the 3 years, writing off depreciation at $10 \%$ per annum on written down value.
3. Raj sent 100 bicycles costing ₹ 2,000 each to Rani to be sold at her risk. Rani was to get for her services a commission at $6 \%$ on bicycles sold and was reimbursed for expenses.
Raj paid ₹ 4,000 towards freight and insurance. Rani took delivery of consignment by paying ₹ 1,000 for carriage and unloading ₹ 2,000 for salesmen's salaries and godown rent etc.
Rani sold 50 bicycles at ₹ 2,250 each for cash and 30 bicycles on credit at ₹ 2,400 each. Rani settled her account with Raj on 31.12.2004.
Prepare consignment account in Raj's book.
4. From the following calculate total sales.

|  |  |
| :--- | ---: |
|  | 15,000 |
| Opening debtors | 18,000 |
| Closing debtors | 30,000 |
| Cash received from debtors <br> (including cash from $\mathrm{B} / \mathrm{R}$ ) | 8,000 |
| Opening bills receivable | 16,000 |
| $B / R$ received during the year | 10,000 |
| Closing bills receivable | 1,000 |
| Bad debts written off | 25,000 |

5. Distinguish between Joint Venture and Consignment.
6. A firm whose accounting year is the calendar year, purchased on 1.4.2006, Machinery costing ₹ 30,000 . It purchased further machinery on 1.10.2006 costing $₹ 20,000$ and on 1.7.2007 costing ₹ 10,000 .
On 1.1.2008 one third of the machinery installed on 1.4.2006 was sold for ₹ 3,000 .
Show the Machinery account for three years, charging $10 \%$ depreciation on fixed installment method.
7. From the following details, find out credit sales by preparing total debtors account.

|  | $₹$ |
| :--- | ---: |
| Opening debtors | 40,000 |
| Cash received from debtors | $3,60,000$ |
| Cheques received from debtors | 50,000 |
| B/R received during the year | 10,000 |
| B/R honoured during the year | 5,000 |
| Cheques from debtors dishonoured | 1,000 |
| Bad debt written off | 5,000 |
| Sales return | 4,000 |
| B/R dishonoured | 100 |
| Provision for doubtful debts | 500 |
| Closing debtors | 48,000 |

8. State the merits and demerits of single entry system.

## SECTION - C

$(3 \times 15=45)$

## Answer the following questions:

9. A company purchased a machinery on 1.1 .2000 for $₹ 52,000$. The scrap value was estimated at $₹ 2,000$. The machinery was to be replaced at the end of 3 years. It was decided to make provision for its replacement by means of a Depreciation fund. The investments were expected to yield interest $3 \%$ per annum. According to the sinking fund table, ₹ $16,176.50$ are to be invested annually. At the end of the third year, the investment realized $₹ 32,800$. Prepare following accounts for all the three years:
i) Machinery a/c
ii) Depreciation fund account
iii) Depreciation fund investment a/c

OR
Anand of Bangalore consigned 500 toys to Bhaskar of Mysore to be sold on consignment basis. The cost of one toy was ₹ 200. Anand paid ₹ 5,500 as freight and insurance and received ₹ 40,000 as advance from Bhaskar.
Bhaskar paid $₹ 1000$ as octroi and carriage, $₹ 1,500$ as rent and $₹ 1,200$ as insurance. 410 toys were sold by the consignee for $₹ 1,10,000$. He is entitled to a commission of $5 \%$ on sales.

Prepare the necessary ledger $a / c$ 's in the books of Anand.
Contd... 3
10. Roy kept no books of account for his business. An analysis of his rough cash book for the calendar year 2014 showed the following particulars.

| Receipts | $₹$ | Payments | $₹$ |
| :--- | ---: | :--- | ---: |
| Received from debtors | 60,000 | Overdraft on 1.1.2014 | $\mathbf{7 , 4 0 0}$ |
| Further capital introduced | 5,000 | Paid to creditors | 25,000 |
|  |  | Business expenses | 10,000 |
|  |  | Wages paid | 15,500 |
|  |  | Proprietor's Drawings | 3,000 |
|  | Balance on 31.12.2014 at <br> bank | 4,000 |  |
|  | Cash in hand | 100 |  |
|  | $\mathbf{6 5 , 0 0 0}$ |  | $\mathbf{6 5 , 0 0 0}$ |

The following information are also available.

|  | 1.1 .2014 <br> $(₹)$ | 31.12 .2014 <br> $(₹)$ |
| :--- | ---: | ---: |
| Debtors | 53,000 | 88,000 |
| Creditors | 15,000 | 19,500 |
| Stock-in-trade | 17,000 | 19,000 |
| Plant and Machinery | 20,000 | 20,000 |
| Furniture and fittings | 1,400 | 1,400 |



All his sales and purchases were on credit. From the above particulars prepare trading and profit and loss $\mathrm{a} / \mathrm{c}$ for the year ended 31.12.2014 and a Balance Sheet as at that date after providing for depreciation on plant and machinery at $10 \%$ and on furniture and fittings at 5\% per annum.

## OR

Black and white entered into a joint venture to buy and sell second hand Blue star refrigerators. Profits and losses were to be divided in the ratio of 2:1. On 1.10.2008, Black purchased three refrigerators for ₹ 2,800, ₹ 3,200 and ₹ 4,200 respectively. He paid ₹ 200 on each refrigerator for painting. On 10.11.2008, he sold two of them for ₹ 5,800 each and paid the proceeds to his private bank account. On 15.11.2008, he sold the third refrigerator for ₹ 5,000 and paid the proceeds to white, who paid it into his bank account.
On 5.10.2008, White purchased a refrigerator for ₹ 3,500 and spent ₹ 500 on repairs and sold the same on 12.11.2008 for $₹ \mathbf{5 , 2 0 0}$. The selling expenses incurred by them were ₹ 680 and $₹ 170$ respectively. Accounts were settled on 30.11.2008.

Pass the Journal Entries in the books of Black and also prepare Joint Venture a/c.
11. On 1.1.2010, A limited company purchased a machinery for $₹ 80,000$. Desiring to replace the machinery at the end of 5 years, the company established a depreciation fund. Investments are expected to realize $5 \%$ interest. Sinking fund tables show that ₹ 0.180975 invested each year will produce ₹ 1 at the end of 5 years at 5\% interest.
The company closes the account on $31^{\text {st }}$ December each year. At the end of the $5^{\text {th }}$ year securities realized at $10 \%$ less than their book value.
Show Machinery $a / c$, Depreciation fund $a / c$ and Depreciation fund investment account for 5 years.

## OR

Harish and Joseph jointly undertook to construct a building for Prabhu and Co. at a price of $₹ 2,50,000$. The price was to be paid as follows:
₹ $2,00,000$ in cash and balance in shares of the company. Profit was to be divided equally. They contributed cash as follows:
Harish ₹ 30,000 ; Joseph ₹ 45,000 ; These amounts were credited to a joint bank account. Harish prepared the plans and paid ₹ 3,500 for them. Joseph brought a truck for ₹ 37,000 . They bought plant for ₹ 15,000 , materials for $₹ 1,20,000$ and paid wages ₹ $1,05,000$.
When the contract was completed Harish took back unused materials for ₹ 10,000 and Joseph took back the truck for ₹ 29,000 . The plant was sold for $₹ 6,000$. When the contract price was received Harish took the shares for $₹ 40,000$. All the accounts were closed. Show the Joint Venture a/c, Harish a/c, Joseph $\mathrm{a} / \mathrm{c}$ and Joint Bank $\mathrm{a} / \mathrm{c}$.
$\square$

## B.B.A. (CIMA) Mangaluru

Semester II - Degree Examination
April - 2018

## FUNDAMENTALS OF MANAGEMENT ACCOUNTING

Max. Marks: $\mathbf{1 0 0}$
(10×2=20)

## SECTION - A

1. Answer all the questions in $\mathbf{2}$ or $\mathbf{3}$ sentences each
a) Give the meaning of responsibility accounting.
b) What is balanced scorecard?
c) State any two advantages of NPV.
d) State the four global management accounting principles.
e) Mention the different types of probability.
f) What is sample mean?
g) What is zero based budgeting?
h) List any two performance measures for financial perspective.
i) What is job costing?
j) Distinguish between risk and uncertainty.
SECTION - B

## Answer any FIVE questions

$(5 \times 7=35)$
2. Explain the characteristics of good information.
3. What are the differences between management and financial accounting?
4. What is the cost unit for the following industry sector:

| Industry sector | Cost unit |
| :--- | :---: |
| Brick-making | $?$ |
| Electricity | $?$ |
| Professional services | $?$ |
| Education | $?$ |
| Activity | Cost unit |
| Credit control | $?$ |
| Selling | $?$ |

5. Elucidate the features of relevant costs and revenues.
6. Evaluate Pearson's correlation coefficient for the data on sales and advertising spend in the table below, and interpret its value.

| Advertising expenditure in month <br> $(\$ 000)$ | Total sales in following month <br> $(\$ 000)$ |
| :---: | :---: |
| 1.3 | 151.6 |
| 0.9 | 100.1 |
| 1.8 | 199.3 |
| 2.1 | 221.2 |
| 1.5 | 170.0 |

7. QRS has three main departments - Casting, Dressing and Assembly and has prepared the following production overhead budgets for period 3.

|  | Casting | Dressing | assembly |
| :--- | :---: | :---: | :---: |
| Production overheads | $\$ 225,000$ | $\$ 175,000$ | $\$ 93,000$ |
| Production hours | 7,500 | 7,000 | 6,200 |

During period 3, actual results were as follows:

|  | Casting | Dressing | assembly |
| :--- | :---: | :---: | :---: |
| Production overheads | $\$ 229,317$ | $\$ 182,875$ | $\$ 92,500$ |
| Production hours | 7,950 | 7,280 | 6,696 |

## Required:

a) The departmental overhead absorption rates per production hour for period 3 are:
Casting \$ ----------
Dressing \$---------
Assembly \$ --------
b) i) The overheads in the casting department were (tick the correct box and insert the value of the over/under absorption): under absorbed over absorbed $\square$ by $\$$----.
ii) The overheads in the dressing department were (tick the correct box and insert the value of the over/under absorption): under absorbed $\square$ over absorbed $\square$ by \$ ------
c) The overheads in the assembly department were over absorbed. Which of the following factors contributed to the over absorption?
$\square$ The actual overheads incurred were lower than budgeted.
$\square$ The actual production hours were higher than budgeted.
8. The standard cost card for product $K$ shows that each unit requires four hours of direct labour at a standard rate of $\$ 8$ per hour. Last period, 420 units were produced and the direct labour cost amounted to $\$ 15,300$.
The direct labour efficiency variance was $\$ 160$ adverse.
Required:
The actual rate paid per direct labour hour is \$ $\qquad$
SECTION - C
$(3 \times 15=45)$

## Answer the following

9. PQR, a manufacturing company, commenced business on 1 March making one product oniy, the costs for which are as follows:

## \$

| Direct labour | $\mathbf{5}$ |
| :--- | :---: |
| Direct material | $\mathbf{8}$ |
| Variable production overhead | 2 |
| Fixed production overhead | 5 |
| Total production cost | 20 |

The fixed production overhead figure has been calculated on the basis of a budgeted normal output of 36,000 units per annum. The fixed production overhead incurred in March was \$15,000.
Selling, distribution administration expenses are:

| Fixed | $\$ 10,000$ per month |
| :--- | :--- |
| Variable | $15 \%$ of the sales value |

The selling price per unit is $\$ 50$ and the number of units produced and sold in March were:

| Production | 2,000 |
| :--- | ---: |
| Sales | 1,500 |


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| :---: |

Prepare the absorption costing and marginal costing statements of profit or loss for March.

OR
FGH produces a single product, the RG2. The company operates a standard costing system.
The standard production cost details per unit of product RG2 are:

| Materials (5 Kg at \$ 20 per Kg) | 100 |
| :--- | :---: |
| Labour (4 hours at \$ 10 per hour) | 40 |
| Variable overheads (4 hours at \$ 5 per hour | 20 |
|  | 160 |

Variable overheads are absorbed on the basis of labour hours. The budgeted selling price of the RG2 is $\$ 250$ and FGH has budgeted production and sales in July to be 1,400 units.
Actual data for product RG2 for July are as follows:

| Production and sales | 1,600 units |
| :--- | :---: |
| Selling price | $\$ 240$ per unit |
| Direct material ( $7,300 \mathrm{~kg}$ ) | $\$ 153,300$ |
| Direct labour (5,080 hours) | $\$ 58,300$ |
| Variable overheads | $\$ 25,400$ |

Produce a statement that reconciles the budgeted and actual contribution for product RG2 for July showing the variances in as much detail as possible. (15)
10. a) An entity has recorded the following data for a semi-variable cost.

| Month | Activity level (units) | Cost incurred (\$) |
| :---: | :---: | :---: |
| January | 1,800 | 36,600 |
| February | 2,450 | 41,150 |
| March | 2,100 | 38,700 |
| April | 2,000 | 38,000 |
| May | 1,750 | 36,250 |
| June | 1,950 | 37,650 |

Estimate the production cost for a production volume of 2,700 units. (8)
b) EPG produces and sells a single product. The budget for the latest period is as follows: \$

| Sales revenue (12,600 units) | $2,77,200$ |
| :--- | :---: |
| Variable costs: |  |
| Direct material | 75,600 |
| Direct labour | 50,400 |
| Production overhead | 12,600 |
| Fixed costs: |  |
| Production overhead | 13,450 |
| Other overhead | 10,220 |
|  | 162,270 |
| Budgeted profit | 114,930 |

The actual results for the period were as follows:

| Sales revenue (13,200 units) | 303,600 |
| :--- | :---: |
| Variable costs: |  |
| Direct material | 78,350 |
| Direct labour | 51,700 |
| Production overhead | 14,160 |
| Fixed costs: |  |
| Production overhead | 13,710 |
| Other overhead | 10,160 |
|  | 168,080 |
| Actual profit | 135,520 |
| Prepare a flexible budget control statement and calculate |  |

Prepare a flexible budget control statement and calculate the variances.

## OR

 which is as follows for one unit.| Direct material X: 10 Kg at \$ 20 | $\mathbf{2 0 0}$ |
| :--- | :---: |
| Direct Material Y: 5 litres at \$ 6 | 30 |
| Direct wages: 5 hours at \$ 6 | 30 |
| Variable production overhead | 10 |
| Total standard variable cost | 270 |
| Standard contribution | 130 |
| Standard selling price | 400 |

During April, the first month of the financial year, the following were the actual results for production and sales of 800 units

|  | \$ |  |
| :---: | :---: | :---: |
| Sales on credit: 800 units at \$ 400 | 320,000 |  |
| Direct materials: |  |  |
| X: 9,000 Kg | 184,500 |  |
| Y: 5,000 litres | 27,500 |  |
| Direct wages: 4,200 hours | 24,150 |  |
| Variable production overhead | 10,500 |  |

The raw materials stores control account is maintained at standard prices. Assume no opening inventories, and no opening bank balance.
All wages and production overhead costs were paid from the bank during April. Required:
a) Calculate the variable cost variances for the month of April
b) Show all the accounting ledger entries for the month of April. The work in progress account should be maintained at standard variable cost and each balance on the separate variance accounts is to be transferred to the statement of profit or loss (SOPL) which you are also required to show. (15)
11. $B C D$ is preparing its budget for year 2. The company's year end is $31^{\text {st }}$ December. The following information is available:
Budgeted statement of profit or loss for the year ended 31 December, year 2.

|  | $\$$ | $\$$ |
| :--- | :---: | :---: |
| Revenue |  | $1,203,500$ |
| Opening inventory of raw materials | 32,000 |  |
| Purchase of raw materials | 253,700 |  |
|  | 285,700 |  |
| Closing inventory of raw materials | 17,000 |  |
|  | 268,700 |  |


| Direct wages | 448,500 |  |
| :--- | :---: | :---: |
| Production overhead* | 200,000 |  |
| Production cost of goods completed | 917,200 |  |
| Opening inventory of finished goods | 25,000 |  |
|  | 942,200 |  |
| Closing inventory of finished goods | 37,800 |  |
| Production cost of goods sold |  | 904,400 |
| Gross profit |  | $2,99,100$ |
| Selling and administration overhead* |  | 75,000 |
| Net profit before taxation |  | 224,100 |
| Taxation |  | 67,230 |
|  |  | 156,870 |
| Retained earnings b/f |  | 103,000 |
| Retained earnings c/f |  | 259,870 |
| *Included in the pratur\| |  |  |

*Included in the production overhead cost is $\$ \mathbf{2 5 , 0 0 0}$ for depreciation of property and equipment. Selling and administration overhead includes \$ 5,000 for depreciation of equipment.
A quarterly cash flow forecast has already been partly completed for year 2 and is set out below:

| Quarter | 1 | 2 | 3 | 4 |
| :--- | :---: | :---: | :---: | :---: |
|  | $\$$ | $\$$ | $\$$ | $\$$ |
| Receipts | 196,000 | 224,000 | 238,000 | 336,000 |
| Payments |  |  |  |  |
| Materials | 22,000 | 37,000 | 40,000 | 60,000 |
| Direct wages | 100,000 | 110,50 | 121,000 | 117,000 |
| Overhead | 45,000 | 50,000 | 70,000 | 65,000 |
| Taxation | 5,000 | --- | $\cdots$ | -- |

In addition to the above, the company plans to purchase a new machine during the year which will cost $\$ 120,000$. This will be paid for in quarter 3.
The company's statement of financial position as at $31^{\text {st }}$ December, year 1 , is expected to be as follows:

| Assets | Cost | Depreciation | Net |
| :--- | :---: | :---: | :---: |
| Non current assets |  |  |  |
| Land | 50,000 | $\cdots$ | 50,000 |
| Building | 400,000 | 75,000 | 325,000 |
|  | 450,000 | 75,000 | 375,000 |
| Current assets: Inventories |  |  |  |
| Raw materials | 32,000 |  |  |
| Cash at bank | 25,000 | 57,000 |  |
| Receivables |  | 25,000 |  |
| Cash at bank |  | 10,000 | 92,000 |
|  |  |  | 467,000 |


| Capital and liabilities |  |  |  |
| :--- | :--- | :--- | :--- |
| Capital |  |  |  |
| Share capital |  |  | 350,000 |
| Retained earnings |  |  | 103,000 |
|  |  |  | 453,000 |
| Current liabilities |  | 9,000 |  |
| Payables |  | 5,000 | 14,000 |
| Taxation |  |  | $4,67,000$ |

No changes to share capital will be made during the year.
Prepare the company's quarterly cash budget for the year ended $31^{\text {st }}$ December, year 2 and a budgeted statement of financial position as at 31 Dec, year 2.

## OR

The information given below relates to a fur-week accounting period of WHW. WHW has three production cost centres (Machining, Assembly, and finishing) and one service cost centre (stores).

|  | Machining | Assembly | Finishing | Stores |
| :--- | :---: | :---: | :---: | :---: |
| Area occupied (squre metres) | 24,000 | 36,000 | 16,000 | 4,000 |
| Plant and equipment at cost <br> $(\$ 000)$ | 1,400 | 200 | 60 | 10 |
| Number of employees | 400 | 800 | 200 | 20 |
| Direct labour hours | 16,000 | 32,000 | 4,000 |  |
| Direct wages (\$) | 32,600 | 67,200 | 7,200 |  |
| Machine hours | 32,000 | 4,000 | 200 |  |
| Store requisitions | 310 | 1,112 | 100 |  |
| Allocated costs | $\$$ | $\$$ | $\$$ | $\$$ |
| Indirect wages | 9,000 | 15,000 | 4,000 | 6,000 |
| Indirect materials | 394 | 1,400 | 600 |  |
| Maintenance | 1,400 | 600 | 100 |  |
| Power | 1,600 | 400 | 200 |  |


| Other costs (in total) | $\$$ |
| :--- | :---: |
| Rent | 2,000 |
| Business rates | 600 |
| Buildings insurance | 200 |
| Lighting and heating | 400 |
| Depreciation on plant and equipment | 16,700 |
| Wage related costs | 28,200 |
| Administration and HR | 7,100 |
| Insurance on plant and equipment | 1,670 |
| Factory cleaning | 800 |
|  | 57,670 |

The data above distinguish between those costs which can be allocated to a cost centre and those which cannot. The first step is to construct an overhead analysis sheet having separate columns for each cost centre, together with a column for the total costs, a description of the cost item and the basis upon which the cost has been apportioned between the cost centres if applicable.

Reg. No: $\square$

## MANAGERIAL ECONOMICS

Time: 3 Hours

## 35

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} <br> <br> April - 2018
}

## SECTION - A

Max. Marks: 100
( $2 \times 10=20$ )

1. Answer all the questions in $\mathbf{2}$ or $\mathbf{3}$ sentences each:
a) What is meant by forward planning?
b) Mention any two fundamental concepts used in managerial economics.
c) Distinguish between explicit cost and implicit cost.
d) What is opportunity cost?
e) Why does the AR curve of a monopoly firm slope downwards?
f) What is Price leadership?
g) What do you mean by selling cost?
h) Give the meaning of kinked demand curve.

i) State two purposes of short term demand forecasting.
j) What do you mean by decision making

## SECTION - B

(5x7=35)
Answer any FIVE questions in not less than one page each:
2. What role does the managerial economist play in business?
3. What is cost control? How is it different from cost reduction?
4. Explain break even analysis.
5. Explain the equilibrium of a firm with the help of $M R$ and $M C$ curves.
6. What are the features of oligopoly?
7. Write a note on Total Revenue, Average Revenue and Marginal Revenue.
8. Define demand forecasting. What are its objectives?

> SECTION - C
$(3 \times 15=45)$
Answer the following questions in not less than two pages each:
9. Define Managerial Economics. Discuss its scope and importance.

OR
Explain cost-output relationship in the short run.
10. Explain the equilibrium of a firm and industry in the short-run and long-run under perfect competition.

OR
Explain the different methods of demand forecasting.
11. What are the features of monopolistic competition? How price and output determined under monopolistic competition?

OR
Explain the price-output determination under Monopoly.

## (2013 Batch onwards)

Reg. No:


## St Aloysius College (Autonomous) <br> Mangaluru <br> B.B.A. Semester II - Degree Examination <br> April - 2018 <br> BUSINESS MATHEMATICS

Max. Marks: 100
$(10 \times 2=20)$

## SECTION - A

1. Answer all the questions in $\mathbf{2}$ or $\mathbf{3}$ sentences each:
a) Define probability.
b) What is the probability of null event?
c) Find how many 4 letter words can be formed out of MATHEMATICS.
d) If $P(A)=1 / 3$ find $P\left(A^{\prime}\right)$
e) What is a linear programming problem?
f) Differentiate with respect to $x\left(x-\frac{1}{x}\right)^{2}$
g) Give the meaning of annuity.

h) Calculate the simple interest for ₹ 20,000 at $6 \%$ for 7 years.
i) Give the meaning of trade discount and cash discount.
j) Write the formula for the present value of amount in compound interest.

## SECTION - B

$(5 \times 7=35)$

## Answer any FIVE questions:

2. What is the probability that a card drawn at random from a pack of playing cards is -a ) a diamond b) a heart c) a king on a club
3. A man throws a fair die. If a throw result in even number he gets ₹ 5 and if the result is odd he losses ₹ 20 . Find his mathematical expectation.
4. Differentiate with reference to $x,\left(x^{2}+1\right)\left(x^{2}+2\right)$.
5. Differentiate the following terms with respect to $x, 5 x^{2}-7 x+1$.
6. A bill worth ₹ 4,000 is due after 4 years. Hence, for the settlement of the bill, what investment should be made at present at $13.5 \%$ compound interest p.a.?
7. A bill with face value of $₹ 3,000$ is due after 3 months. It is discounted through a bank at 15\% p.a. Calculate true discount, banker's discount and banker's gain.
8. Solve the following L.P.P. graphically

Max $Z=3 x+4 y$
Sub to, $5 x+8 y \geq 80$
$x \geq 2$
$Y \leq 8$
$x \geq 0, \quad y \geq 0$

## SECTION - C

## Answer the following questions:

9. Find the maxima and minimum value of the function
$x^{4}+2 x^{3}-3 x^{2}-4 x+4$

## OR

A firm produces $x$ units of output at a total cost $C=\frac{1}{10} x^{3}-9 x^{2}+85 x+17$. Find the average cost, average variable cost and average fixed cost. Find the value of these at the level of output of 10 units.
10. Monthly income of employees follow normal distribution with mean 18000 and standard deviation 800 . Find the percentage of employees with monthly incomei) less than $20000 \quad$ ii) lies between 16000 and 17,000.

## OR

a) A bag contains 6 red and 4 white balls. Two balls are drawn from the bag randomly. What is the probability that they are of the i) same colour ii) different colour
b) Find the mathematical expectation of the number of heads obtained when two fair coins are tossed once.
11. Solve the following LPP using simplex method.
$\operatorname{Max} Z=5 x+4 y$
Sub to, $x-y \leq 1$

$$
\begin{gathered}
-x+y \leq 2 \\
x, y \geq 0
\end{gathered}
$$

## OR

a) National Saving Certificate of face value of $₹ 10,000$ are worth $₹ \mathbf{2 , 0 1 5}$ after 6 years. What is the rate of compound interest received?
b) In how many years will a deposits doubles itself at $12.5 \%$ compound interest?

## (2013 Batch onwards)

Reg. No:


## St Aloysius College (Autonomous) <br> Mangaluru <br> B.B.A. Semester II - Degree Examination <br> April - 2018 <br> PRINCIPLES OF MANAGEMENT - II

Time: 3 Hours
Max. Marks: 100
SECTION - A
( $\mathbf{2 \times 1 0}=\mathbf{2 0}$ )

1. Answer all the questions in $\mathbf{2}$ or $\mathbf{3}$ sentences each:
a) What do you mean by planned change?
b) What is M-commerce?
c) Give the meaning of "MIS".
d) Define learning organization.
e) What is merger?

f) What do you mean by boundryless organization?
g) What is market penetration?
h) What do you mean by business process outsourcing?
i) Give the meaning of strategy.
j) What do you mean by diversity management?

## SECTION - B

$(5 \times 7=35)$
Answer any FIVE questions in not less than one page each:
2. Explain the significance of E-commerce.
3. What are the basic principles of learning organization?
4. Give an overview of knowledge management process.
5. Explain the various types of strategies.
6. Comment on the advantages and limitations of diversification as an internal growth strategy.
7. Explain the significance of workforce diversity management.
8. What are the remedies to overcome resistance to change?

SECTION - C
$(3 \times 15=45)$
Answer the following questions in not less than two pages each:
9. Explain the external growth strategies in detail.

OR
Briefly explain the merits and demerits of learning organization. Compare learning organization with traditional organization.
10. "Corporate governance has become a buzzword, now a days". Why? Explain its principles.

OR
What is knowledge management? Explain its features and significance.
11. What phases are involved in the process of planned change? What strategies the management must adopt at each phase of planned change?

OR
Define outsourcing. Explain the benefits of outsourcing. Which are the commonly outsourced services?
(2013 Batch onwards)

## G 405.2

St Aloysius College (Autonomous)
Mangaluru
B.B.A. Semester II - Degree Examination

April - 2018
BUSINESS COMMUNICATION
Time: 3 Hours

Max. Marks: 100
$(2 \times 10=20)$

1. Answer all the questions in $\mathbf{2}$ or $\mathbf{3}$ sentences each:
a) What are the essential qualities of a good business letter?
b) What is solicited enquiry?
c) Mention the various communication skills.
d) What is non-verbal communication?

e) State any two difference between Horizontal and Vertical communication.
f) What are sales letters?
g) What is meant by 'Post-Script' in a Business letter?
h) What do you mean by consensus?
i) What is gesture?
j) Why written communication is preferred to oral communication?
SECTION - B
$(5 \times 7=35)$
Answer any FIVE questions in not less than one page each:
2. Explain any five barriers to business communication.
3. Draft a letter to an applicant for appearing to an interview for the post of computer operator.
4. Explain the various communication skills.
5. Draft a sales letter highlighting the specialities of your newly introduced mobile phones.
6. Explain the various threats to internet.
7. Explain the need and functions of Business letters.
8. Explain the essential rules of effective communication.
SECTION - C

Answer the following questions in not less than two pages each:
9. Define Business Communication. Explain its various objectives.

## OR

What is meant by Management Report? Explain its features and types of reports.
10. Explain in detail the various types of Business Communication.

OR
a) What is complaint letter? What are the various reasons for writing it? Mention the points to be noted while drafting a complaint letter?
b) Draft a reply to a complaint letter for goods damaged in transit where the seller is offering a partial adjustment.
11. What is communication network? Explain its types with diagrams.

OR
a) What are circular letters? Explain the objectives of circular letters.
b) Draft a circular letter announcing the opening of a new branch of your readymade textile in the city of Mangaluru.
(2014 batch onwards)
Reg. No: $\square$
St. Aloysius College (Autonomous)
Mangaluru
B.Com./ B.B.A.- Semester II - Degree Examination

April - 2018
FOUNDATION COURSE IN ENVIRONMENTAL SCIENCE AND VALUE EDUCATION
Time: 3 Hours
Max. Marks: 100
PART - A
Environmental Science
I. Answer any TEN of the following questions:

1. Define Ecosystem.
2. Expand CITES.
3. What is stone cancer?

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4. Name any two Biogeographic zones in India.
5. Define food chain.
6. Name any four characteristics of hazardous wastes.
7. What is photochemical smog?
8. Define noise. Name any two sources of noise pollution.
9. What are Endangered species?
10. Define Biodiversity.
11. Name any two environmental movements in India.
12. What is radioactive pollution?
II. Answer any FOUR of the following questions:
13. Write a note on The Environment Protection Act, 1986.
14. What is soil texture? Write a note on textural classification of soil.
15. Explain green house effect and global warming.
16. Explain the biotic and abiotic components of pond ecosystem.
17. Write a note on BNHS and WWF.
III. Answer any THREE of the following questions:
18. Define Environment. Explain the different components of the environment.
19. Explain the sources, effects and control of water pollution.
20. Explain the different values of Biodiversity.
21. What is soil? What are the conservatory measures of soil resources?

## PART - B

## (VALUE EDUCATION)

IV. Answer any FOUR questions in about 8-10 sentences each. Each question carries 5 marks:
22. Explain human personality as a positive of self image of five components.
23. Mention the characteristics of a good human personality.
24. Write a note on alcoholism.
25. "The choice of a career is a process not an event". Explain.
26. Name the drugs of abuse and their effects.
27. What are the five steps in family counseling?
V. Answer any ONE question in about $\mathbf{2 0}$ sentences. The question carries 10 marks:
28. What are the causes of dysfunctional family? Suggest remedies.
29. Explain the important points one has to keep in mind while facing an interview?

